nerdio

INTCOMEX CLOUD

Build and grow your IT practice in Azure

Price – Provision – Manage – Optimize

Overview

Jump-start your Azure practice with Nerdio for Azure - full-lifecycle, from sales to servicing. Move your clients onto Azure, without unnecessary costs and complexities.

Whether you want to simply manage servers, deliver full-blown IT-as-a-Service, or something in between – Nerdio for Azure makes it much easier for both you and your clients.

All this from a unified management interface, with visibility and control for all of your clients' IT environments. And everything in "3-clicks or less".

Use Case: Desktop-as-a-Service (DaaS)

- Migrate desktops and eliminate the need to manage local devices.
- Integrate virtual desktops with Office 365 and connect to SaaS and client/server applications.
- Manage users, O365 licenses, security groups and shared mailboxes all from an easy-to-use management portal.
- Provide users with always-on Windows desktop access from any internet connected device.

Sample Deployment

Single location CPA shop with 18 full time employees and up to 10 more seasonal users

Challenges:
Aging hardware in need of replacement, users unable to work effectively from home, inconsistent user device configuration, and lots of desktop issues.

Before:
Aging on-prem server with 512GB of shared files in need of replacement and a mix of user devices. Using Intuit products, primarily Quickbooks. Email in O365.

After:
Desktops and Quickbooks data migrated to Azure. Consistent user experience across all devices and locations. Ability to scale resource up during tax season and back down.

You, the MSP

Gross Margin: 56.5%

Cost: $734 /mo
- Azure
- RDS
- NFA Professional

Recommended Customer Price (w/3-year agreement)

$74 /user/mo

Infrastructure:	$1,000 /mo
Users:	$30 /user/mo
Total:	$1,690 /mo

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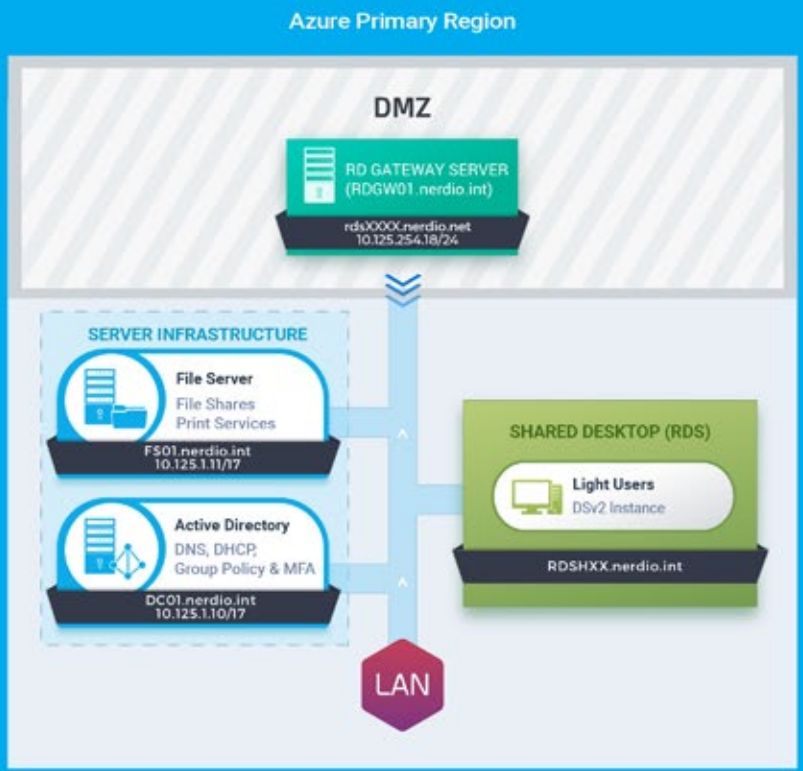
1. Provision an Azure tenant and deploy Nerdio for Azure, connecting it to existing O365 tenant
2. Create site-to-site VPN tunnel from Azure to Office and migrate Active Directory users and groups, files and QB company files
3. Install all needed applications on RDS session host in Azure
4. Run final delta data copy the night before go live and provide users with RDS shortcuts to connect to their new desktops
5. Set up printing to local network printers via the site-to-site VPN tunnel, and shut down local server infrastructure



Microsoft Azure

For More Details: cloud.intcomex.com.... ventascloud@intcomex.com